



Important Note

This document is not an official application and is meant only to assist you in preparing your submission for the Enterprise or Spotlight listing tiers. Your business application must be completed online [by clicking here](#). For questions, please contact Development Manager, Lawrence Silveira, at 279.599.1052 or lsilveira@cafiresafecouncil.org.

Associated Fees

There is a flat fee of \$99 for each application submitted. Your application will be processed upon receipt of payment.

For more information about pricing - as well as the 50% small business and nonprofit discount - [please click here](#). For information about submitting payment, please see our FAQ section [by clicking here](#).

Required Documents

If you are applying for the Enterprise or Spotlight tier, you will be asked for the following items. We suggest you have them ready before beginning the online application.

1. *Current Business License*. If you are in an unincorporated county, please upload a document on company letterhead stating you are exempt. If you are neither required to have a Business License nor in an unincorporated county, please attach an official document from the State of California demonstrating your business legality.
2. *Proof of Liability Insurance with California Fire Safe Council as an additional insured*. If your carrier requires it, our address is 730 I St. Suite #236, Sacramento, CA 95814. If you are a sole proprietor, please upload a document on company letterhead stating that as a sole proprietor, you are exempt.
3. *Proof of Workers' Compensation*, if applicable. If irrelevant for your business, please upload a letter on company letterhead stating that you are exempt and the reason.
4. *Signed USDA Certification of Debarment and Suspension*.
This form certifies that your business has not been debarred or suspended from

working with a Federal department or agency. IMPORTANT: Signer's business title must be clearly noted. The "PR award number or project name" field may be left blank. [Download AD-1048 now by clicking here.](#)

Application Questions

* indicates required fields

1. Vendor Information

Starter Tier

*Business Name**

*Sales Contact**

This should be your sales representative or other public-facing employee who will be contacted by users of the Business Directory. This contact information will be added to your listing if approved.

First, Last*

Contact Title*

Contact Phone*

Contact Email*

*Address**

Street Address*

City, State | Postal Code*

Website

Enterprise Tier - the above questions, plus:

*Years in business**

Social Media:

Facebook

Instagram

LinkedIn

YouTube

Twitter/X

Other

Spotlight Tier – the above questions, plus:

*Business Logo upload**

2. Vendor Type and Area of Expertise

Starter Tier

*What type of vendor are you? Select all that apply**

- Fire Resistant Building and Materials (contractors, siding, vents, gutters, screens, etc.)
- Wildfire Mitigation Platforms and Services (assessment apps, data tracking, and services such as chippers, tree trimmers, mastication, grazing, traffic control, etc.)
- Environmental Consultants (CEQA compliance, biological surveys, CWPPs, grant writing, forestry, etc.)
- Fire Detection Software, Equipment, & Services (sensors, cameras, drones, satellites, AI, and platforms etc.)
- Emergency Response Equipment (sprinklers, alarms, sirens, disaster plan apps, etc.)

*Area of Expertise**

Include a 10-words or less list of services and/or products offered below that you consider your area of expertise. If you are approved, this statement will go in your listing. Please do not exceed 10 words.

*What geographical area do you serve?**

Select only those counties in which you are familiar or prepared to work. This information will be included in your listing.

Statewide	Alameda	Alpine	Amador	Butte	Calaveras
Colusa	Contra	Costa	Del Norte	El Dorado	Fresno
Glenn	Humboldt	Imperial	Inyo	Kern	Kings
Lake	Lassen	Los Angeles	Madera	Marin	Mariposa
Mendocino	Merced	Modoc	Mono	Monterey	Napa
Nevada	Orange	Placer	Plumas	Riverside	Sacramento
San Benito	San Bern	San Diego	San Fran	San Joaquin	San Luis O.
San Mateo	Santa Barb	Santa Clara	Santa Cruz	Shasta	Sierra
Siskiyou	Solano	Sonoma	Stanislaus	Sutter	Tehama
Trinity	Tulare	Tuolumne	Ventura	Yolo	Yuba

Enterprise Tier – the above questions, plus:

Are you a licensed contractor?

- ☐ Yes
- ☐ No

If yes, what is your contractor License Number?

License Number:

Contractor Type:

*Did your business earn less than \$1,000,000 last year and/or is it a nonprofit?**

Businesses with annual revenue of \$1,000,000 or less, and nonprofits, qualify for a 50% discount on all listing options.

- ☐ Yes
- ☐ No

If yes, please upload your most recent completed tax return (businesses) or your tax exemption letter (nonprofits) to qualify for the discount.*

Accepted file types: pdf, Max. file size: 2 MB.

Vendor Statement*

Include a personalized statement in 50 words or less that highlights what your business offers. You can include anything you think is important for a user to know about your business such as product/service results and/or guarantees, or other information that distinguishes you. If you are approved, this statement will go in your listing. Please do not exceed 50-words.

What Distinguishes your business?

These choices will be listed as distinguishing tags in your listing. Please check all that apply.

- ☐ Employee-owned
- ☐ Micro-business (9 employees or fewer)
- ☐ Minority-owned
- ☐ Small business (500 employees or fewer)
- ☐ Veteran-owned
- ☐ Woman-owned
- ☐ Tribal-owned
- ☐ Nonprofit

Who is your primary market right now?*

Are you looking to get into other markets?*

- ☐ Yes
 - If yes, which one(s)?*
- ☐ No

*Do you have experience working with Fire Safe Councils and/or grant funded projects?**

- ☐ Yes
 - If yes, which one(s)?*
- ☐ No

3. Compliance and Certifications

Enterprise and Spotlight tiers ONLY

*Proof of Liability Insurance with California Fire Safe Council as an additional insured**

Please upload your certificate of insurance with California Fire Safe Council added as an additional insured. If your carrier requires it, our address is 730 I St. Suite #236, Sacramento, CA 95814

Accepted file types: pdf, Max. file size: 2 MB.

*Proof of Workers' Compensation**

Upload your current certificate of Workers' Compensation Insurance. If it is included with your certificate of insurance above, please upload it again. If you are a sole proprietor, upload a document on company letterhead stating that as a sole proprietor, you are exempt.

Accepted file types: pdf, Max. file size: 2 MB.

*Business License**

Please upload your current business license. If you are in an unincorporated county, upload a document on company letterhead stating you are exempt. If you are neither required to have a Business License nor in an unincorporated county, please attach an official document from the State of California demonstrating your business legality.

Accepted file types: pdf, Max. file size: 2 MB.

*Has your business been suspended or debarred from receiving federal funds or contracts?**

- ☐ Yes
- ☐ No

*Signed USDA Certification of Debarment and Suspension (Form AD-1048).**

This form certifies that your business has not been debarred or suspended from working with a Federal department or agency. IMPORTANT: Signer's business title must be clearly noted. The "PR award number or project name" field may be left blank.

Download AD-1048 now [by clicking here.](#)

Accepted file types: pdf, Max. file size: 2 MB.

What is your Unique Entity Identification (UEI) number, if you have one?

*Certifications**

Has your business been granted any certifications that you would like listed? Note:
Proof of certifications are required.

Yes

No

List of Certifications

Briefly list any certification you hold for your product/service (such as certified LEED design or Cal Fire Building & Materials List).

Proof of Certification(s)

Include PDF documentation of your certification(s).

Accepted file types: pdf, Max. file size: 2 MB.

Applied Methodologies

If you are following fire safe industry standards - such as the IBHS for home materials - please briefly describe them here. Applied methodologies will be included in your listing.

References

Please provide the names and contact information for three references (minimum). Recommendations from government agencies and Resource Conservation Districts are helpful.

Name/Org(s): *

Email: *

Phone: *

Title/Notes:

Name/Org(s): *

Email: *

Phone: *

Title/Notes:

Name/Org(s): *

Email: *

Phone: *

Title/Notes:

Alignment with CFSC*

Please provide a statement of alignment with CFSC's mission. (This will not be included in your listing.)

4. Declaration and Signature

All tiers

I, the undersigned, declare that the information provided in this application is true and accurate to the best of my knowledge. I understand that the submission of false or misleading information may result in the denial of my application for inclusion on CFSC's Fire Safe Business Directory.

Full Name: *

Title: *

Email Address: *

Phone Number: *

Administrative Contact *

Are you the administrative contact for your business's application? If not, please include that person's information below. (All fields are required.)

- ☐ Yes
- ☐ No

Administrative Contact Full Name:

Title:

Email Address:

Phone Number: